# For Those of You Unable to Attend the CoCoFest.... Read On!

Allow me to introduce myself.  My name is David Barnes,  a long time CoCo supporter and owner of BARSoft.  Currently Vice-President in charge of telecommunications and newsletter editor for the *Glenside Color Computer Club*, along with Ed Hathaway,  I co-owned and operated *Second City Software*.

As you know, the list of vendors and users for our beloved machine continue to dwindle. Slowing  sales, lack of quality magazines,  and the high cost of advertising prohibit many potential customers from even knowing of the vendors.  Now we can offer you a chance to be seen!
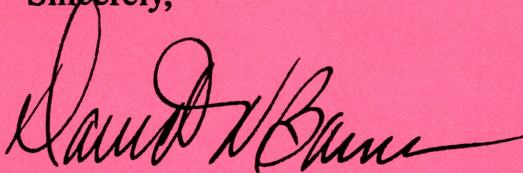
This year marks the third CoCoFest BARSoft will be attending.  We are an organization which does not advertize in the usual publications, but support the community at the shows and by word-of-mouth sales.  We currently offer distribution of such fine software as *ADOS* and *KB-COM*, as well as offering intelligent hardware such as the *ATTL monitor driver.*

 If you feel your company has something to offer this year's fest attendees  but really can't manage to attend,  we are offering to help you move your products and further support the CoCo community.  BARSoft is willing to distribute any and/or all of your software/hardware items for you at your suggested retail selling price.  We would expect a 40% commission on all sales of the products and  ask that you pay for shipping to and from our location.

If this sounds like something you and your company would be interested in, please feel free to contact us at (708) 587-9820 or write to us at  P.O. Box 281  Lake Villa, IL. 60046. We will look forward to hearing from you. Until then...

Keep on CoCo'ing!!!

Sincerely,

*(signature)*

David Barnes
Owner, BARSoft